

# **Hotel Chocolat Mail Order Buyers**

## Buyers - 0-12 month recency 25,000



### **Description/Profile**

Hotel Chocolat is at the forefront of chocolate making, and has been for some time. The buyers from this luxury brand have a keen requirement for upmarket produce and have an extreme loyalty to the brand. Leading the way since 1993, Hotel Chocolat has built up a loyal, responsive and high profile customer base who have a unique interest in high quality and excellence of service, making the file perfect for a number of offers.

This file is biased towards female buyers with:

15k 0-12 month female buyers

10k 0-12 month male buyers

Hotel Chocolat buyers are typically up-scale, and quality aware consumers.

## **Swap Terms:**

- 1) Hotel Chocolat will consider all non-competing swaps subject to suitability based on customer profile.
- 2) All swaps are subject to approval and will require a sample mail piece to be provided.
- 3) Minimum swap balance of 3000 records.
- 4) All swaps are on a one-time mailing use unless otherwise stated.

For more information on Hotel Chocolat, or to give you more of an idea of what the company has on offer, please visit www.hotelchocolat.co.uk

#### **Recommended Users**

This file is suitable for many consumer offers including:

- Clothing
- Home and Garden
- Insurance
- Gifts
- Food and drink
- Credit cards
- Relevant publications
- Home improvements
- Holidays & Travel

## **RATES**

This is a SWAP file only

#### Costs

Swap admin fees will apply (enquire for costs)

#### **Terms**

Min swap quantity: 3000 records

Delivery is 2/3 working days after approval.

Cancellation: No refunds after order confirmation



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